



Aggregated national FADN data for farm rating tool for commercial banks in Hungary

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● National FADN data collection

- National data collection is based on Hungarian Accountancy Law
- Conversion to EU FADN format
- Extension of FADN data with sectoral data
- 80% of FADN farms provide sectoral data
- Sectoral data can support other purposes
 - Policy making, policy decisions
 - Agricultural crisis insurance scheme
 - Providing benchmarks to commercial banks for lending

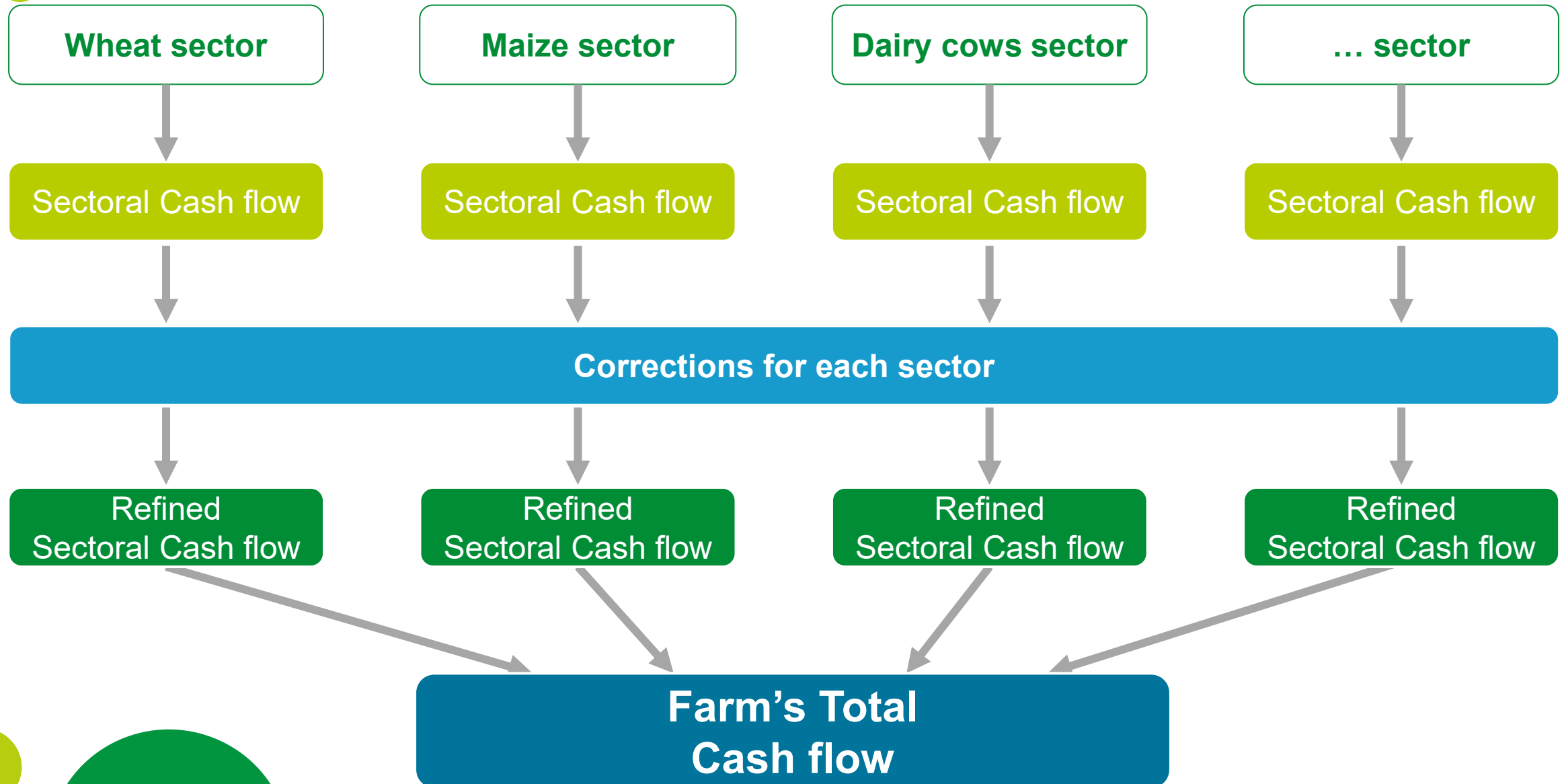
The aim of developing Cash flow calculator tool

- Farm level cash flow estimation
- Involvement of agricultural farms without accounting in lending (on a business basis)
- Verification of financial plans of clients with accounting

● Cash flow (CF) calculator

- CF calculator is used by 4 commercial banks in Hungary
- MS Excel file with VB macros
- Average of 3 years of sectoral data are used as benchmarks in the CF calculator
- CF calculation: Farm income + Amortization
- DSCR (Debt Service Coverage Ratio)
- Sensitivity analysis

Calculation of Farm's Total Cash flow



● CF calculator - Input

- Easy to use, only a few input data is needed from the farm
 - Legal status
 - Area of crops by sector
 - Number of livestock by sector
 - Area of rented land
 - Annual debt service
 - Educational level
 - Land classification value
- Results are corrected (only for crop sectors) based on:
 - Land classification value (AK)
 - Educational level of the farmer

Refine the CF calculation based on the available information.

- Elements of the CF calculation are interchangeable:
 - Direct subsidies
 - Yields
 - Average prices
 - Costs



- Cash flow is refined based on credible information

Main page



Meglévő ügyfél/kalkuláció:

Costumers

History

Open
calculation



New costumer/calculation

Costumer ID	<input type="text"/>	Legal status	<input type="text"/>	DSCR limit	<input type="text" value="1,25"/>	Rented UAA (ha)	<input type="text"/>	<input type="text"/>	<input type="text"/>
Calculation ID	<input type="text"/>	Education	<input type="text"/>	<input type="checkbox"/> Calculation with correction		Land rental fee (1000 HUF/ha)	<input type="text"/>	<input type="text"/>	<input type="text"/>
Current year	<input type="text"/>	Land class. value	<input type="text"/>			Annual debt service (1000 HUF)	<input type="text"/>	<input type="text"/>	<input type="text"/>

Crop production (ha)

	Current year	Current Year + 1	Current Year + 2	
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Animal husbandry

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New form

Calculate

Close window

Results

Cash-flow becslő számológépa - eredmény



Sensitivity analysis

Output crop production in thousand HUF

	n	n+1	n+2
Production value	148 111	125 946	174 094
In which direct subsidies	13 796	12 923	15 326
Seeds and seedlings	14 302	13 884	19 803
Fertilizers	7 959	8 602	10 423
Crop protection	7 711	7 505	9 299
Total direct variable costs	32 100	32 892	43 118
Depreciation	4 892	4 545	5 973
Overheads	1 020	1 188	1 365
Land rental fee	3 243	1 776	150
Total production costs	81 822	72 529	92 346
Farm income	66 290	53 417	81 748
Cash flow	71 182	57 962	87 721
Cash flow (corrected)			

Data correction matrix

Export results

Output animal husbandry in thousand HUF

	n	n+1	n+2
Production value	606 280	667 829	656 377
In which direct subsidies	76 496	85 042	89 021
Replacement value and deprec. of breeding animals	80 804	90 243	113 417
Feedingstuff	248 714	259 513	248 891
Veterinary costs	14 359	15 494	14 453
Total direct variable costs	384 055	411 252	422 539
Depreciation	16 842	19 344	19 528
Total production costs	506 029	549 191	563 572
Farm income	100 251	118 638	92 805
Cash flow	117 093	137 982	112 332

Save results

Close window

Total output in thousand HUF

	n	n+1	n+2
Production value	754 391	793 775	830 471
In which direct subsidies	416 155	444 144	465 658
Depreciation	21 735	23 889	25 501
Total production costs	587 851	621 720	655 918
Farm income	166 541	172 055	174 552
Cash flow	188 275	195 944	200 053
Cash flow (corrected)			

	n	n+1	n+2
DSCR (cash flow / annual debt services)			

Sensitivity analysis

Cash-flow becslő számológéptábla - Érzékenység vizsgálat

Cash-flow becslő számológéta - Érzékenység vizsgálat

		Total production value								
		80%	85%	90%	95%	100%	105%	110%	115%	120%
Total production costs	80%	1,55	1,93	2,30	2,68	3,06	3,44	3,81	4,19	4,57
	85%	1,26	1,63	2,01	2,39	2,76	3,14	3,52	3,90	4,27
	90%	0,96	1,34	1,72	2,09	2,47	2,85	3,22	3,60	3,98
	95%	0,67	1,05	1,42	1,80	2,18	2,55	2,93	3,31	3,69
	100%	0,37	0,75	1,13	1,51	1,88	2,26	2,64	3,01	3,39
	105%	0,08	0,46	0,83	1,21	1,59	1,97	2,34	2,72	3,10
	110%	-0,21	0,16	0,54	0,92	1,29	1,67	2,05	2,43	2,80
	115%	-0,51	-0,13	0,25	0,62	1,00	1,38	1,76	2,13	2,51
	120%	-0,80	-0,42	-0,05	0,33	0,71	1,08	1,46	1,84	2,22

Close window



Thank you for your attention!

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